

1 Q. That same D.B.R.S. Report at page 6 provides a breakdown of electricity
2 sold to utilities (mainly Newfoundland Light & Power). That breakdown shows
3 declining sales to utilities from 1997 to 1999. Please provide reasons for this
4 decline.

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7 A. The decline in Hydro's sales to Newfoundland Power from 1997 to 1999 can
8 be primarily attributed to warmer weather conditions during 1998, and still
9 warmer conditions in 1999, relative to 1997. This reduced the number of
10 heating degree days in those years, and in a similar fashion, reduced the
11 volume of sales for weather sensitive end-use loads such as space heating.